# Member benefits

Explore the many ways Truliant can help you meet your financial goals.

Click here to become a Truliant Member today!





### Dear Prospective Member,

Has financial service become a commodity? Can't you get a loan or build your nest egg anywhere among the many banks and credit unions available? What is your own company's competitive advantage? How do you differentiate your services to provide greater value?

Truliant has focused for more than 65 years on improving our members' lives by keeping their best interests at the forefront. As a member of Truliant, you and your team members will not be targeted for sales; you will be provided relevant and valuable information that helps you make the best financial decisions for your own short and long-range wellbeing. This will enable you to be more engaged as a member of your team and in the growth of your company. While other financial service providers may highlight consumer-focus as a marketing device, Truliant lives it and proves it every day through our actions.

Just a couple of examples to make the point; we will not advertise a loan rate unless at least half of our members would qualify for that rate; unlike many other bank and credit union lenders, we do not allow auto dealers to mark-up our loan rate based on what they can convince the member to accept at the dealership.

#### Truliant is a not-for-profit financial institution that values people over profits.

We are owned by our members and return our profits to them directly through lower loan rates, higher savings and investment rates, low to often no fees and outstanding services. Knowing that you can join because of your employment with your company provides a true benefit for you, your team and your families at no cost to your company.

#### With your busy life, you want convenient, efficient and reliable access. We provide that with:

- 30+ Member Financial Center locations staffed with carefully selected and trained Member Service Specialists to serve and guide you
- Best-in-class digital and mobile service through a convenient Tru2Go app that includes remote check deposit, alerts, balance updates and more
- · Advanced Online Banking including new account opening, bill pay, electronic loan application/closing and more
- A full service Member Contact Center
- A 24/7 interactive phone banking system
- A fleet of local advanced automatic teller machines (ATMs) and shared branching locations throughout the U.S.
- Guidance through our TruFinancial Check-Up and No-Cost Credit Report Review

In summary, Truliant becomes immediately available to you and your team members, provides secure and convenient access and adds guidance that has your best interest at heart. Truliant offers this meaningful package of benefits in the traditional spirit of a member-owned credit union that you now can access.

This Member Benefits packet provides details on services, tools and more to help you get the most out of your banking relationship with Truliant Federal Credit Union. We welcome you to Truliant membership and we're confident that we can show you the value of using our services. Our mission is to improve your own and your family's life... that is beyond a commodity.

Stay tuned for Truliant at Work program updates at your workplace, for info on upcoming promotions, technology offerings, and more. We're proud to serve you. Thank you for being part of Truliant.

Sincerely,

Todd Hall

President and CEO

# **Membership Application and Account Agreement**



Savings Savings	the following Credit Union acco	unts/services:	☐ Select Money	Market (minimun	n balance \$1,000)			
☐ Christmas Club	□ Vacation Club	-	select Plus Money Market (minimum balance \$100,000)					
Member Name	Member Name			Social Security Number				
Date of Birth			ID Type	ID N	umber	Issued By		
Home Phone Number			Cell Phone Numb	er				
Mailing Address			City		State	Zip		
Physical Address			City		State	Zip		
E-mail Address			Security Passwor	d				
Employer Name	Profession/Job Title Length			ength of Time With Employer Employer Phone Number				
I qualify for membership in	the Credit Union through (Please select	ct only one and complete the	e correlating information	):				
□Employer: E	Employed By							
☐Relative/Household: N	lame	Relationship:						
☐Community:	City/County	Select One:  Work  Residence  Church  School						
☐ Association:	Name							
Joint Owner Name	Social Security Number							
Date of Birth			ID Type	ID N	umber	Issued By		
Home Phone Number			Cell Phone Numb	er				
Mailing Address			City		State	Zip		
Employer			Employer Phone	Number				
Additional Joint Owner	Social Secu	Date of Birth	Date of Birth ID Type and Number					
through calls and text messages,	er(s) above, you consent to Truliant Federal C using automatic telephone dialing systems ar r service (including a loan). You may withdraw	nd/or artificial or pre-recorded voi	ce to inform you about produc	ts and services which	ımay benefit you. You a	are not required to cons	ent as a condition of	
	dentification Procedures: e funding of terrorism and money laundering u: Credit Union personnel will ask for your n							
withholding, or (b) I have not bee longer subject to backup withhol <b>Certification Instructions:</b> You	of perjury, I certify that: orm is my correct taxpayer identification num an notified by The Internal Revenue Service ding, and (3) I am a U.S. person (including a must cross out item (2) above if you have b does not require your consent to any provisi	(IRS) that I am subject to backua U.S. resident alien). My signate een notified by the IRS that you	up withholding as a result of ture below constitutes my ce I are currently subject to bac	a failure to report all rtification to the information withholding because	interest or dividends, on mation set out in (1), (2) ause of underreporting	or (c) the IRS has noti 2) and (3) above.	fied me that I am no	
terms published by the Credit Ur terms of those agreements. You joint on all accounts requested h	membership in the Truliant Federal Credit I nion are incorporated herein by reference. Y certify that all information herein is true and terein unless indicated otherwise in the "Joir shed by the Credit Union by electronic mean	ou authorize the Credit Union to complete. You authorize the Co t Owner(s) Initials" section belo	o establish the account(s) ar redit Union to verify or obtain w, and all joint accounts are	nd loan(s) (subject to in further information of joint with rights of su	approval) you have inconcerning your credit	dicated on this applicated standing. All joint own	ation, and agree to th ners agree that each	
	Complete	the Signature(s)	Below to Activ	ate the Acc	ount.			
x								
	er Signature	Date	_	` ,	eck each box for ac	ŭ	_	
X	0'	D-1-	Savings	Checking	Christmas	Vacation	☐ Money Marke	
Joint O	wner Signature	Date	Savings	Checking	Christmas	□Vacation	☐ Money Marke	
Additional .lo	nint Owner Signature	Date		00011119	0.11001100	vacation		

For Credit Union Use Only: Member# 1/19

# **Truliant At Work**

# Help your employees reach their financial goals.

# BENEFITS FOR EMPLOYEES

- On-site financial education seminars
- Credit report review days
- Balance® money management service

### **BENEFITS TO COMPANIES**

- · Higher levels of job satisfaction
- Reduce stress
- Increase company loyalty

Create a more positive working environment. Start enjoying the benefits of Truliant At Work today!



# Mobile & online banking

Manage accounts anytime with Tru2Go™ mobile and online services.

# TRU2GO™ APP

- Pay bills & transfer funds<sup>1</sup>
- Check balances & deposit checks
- Find Truliant locations/ATMs
- Login by thumbprint or eye scan
- Swipe for quick balances
- Choose Cashback rewards

## **ONLINE BANKING**

- Transfer funds & pay bills
- Set text, email, & security alerts
- Financial guidance tools
- Apply for loans, open accounts
- Open certificate and other accounts

FEDERALLY INSURED BY NCUA. (1) Your mobile carrier's access and data fees may apply for mobile services.



# **Investment accounts**

# Investments for your financial security.

## **CERTIFICATES**

- Guaranteed growth
- Terms from 3-to-60 months
- Make additional deposits to Flex Certificates
- Open select certificates online

### MONEY MARKET ACCOUNTS

- Tiers from \$1,000
- Check-writing availability
- Earn dividends
- Online and telephone withdrawals available

# INDIVIDUAL RETIREMENT ACCOUNTS (IRAS)

- Traditional, Roth, SEP and Cloverdale
- IRA Savings, Money Market and Certificate<sup>1</sup> available
- Earn dividends with interest
- Free of maintenance fees

# TRULIANT FINANCIAL ADVISORS<sup>2</sup>

- Experienced financial advisors
- Consultations by phone or appointment
- Retirement planning, IRAs, mutual funds, life insurance, estate planning & more

FEDERALLY INSURED BY NCUA. (1) Penalty for early withdrawal. (2) FR-1849255.1-0717-0819 Securities sold, advisory services offered through CUNA Brokerage Services, Inc. (CBSI), member FINRA/SIPC, a registered broker/dealer and investment advisor. CBSI is under contract with the financial institution to make securities available to members. Not NCUA/NCUSIF/FDIC insured. May lose value. No financial institution guarantee. Not a deposit of any financial institution. CUNA Brokerage Services, Inc. is a registered broker/dealer in all fifty states of the United States of America.



# Loans

# Financial solutions for your biggest moments.

# **AUTO LOANS**

- New & used vehicle loan options
- Rate discounts available
- Easy online application
- eSign loan documents
- Annual Skip-A-Pay option<sup>1</sup>

# HOME EQUITY LOANS & LINES OF CREDIT

- Use for remodeling, debt consolidation
   & more
- Low, fixed or variable rates
- No closing costs, maintenance fees or prepayment penalties<sup>2</sup>

## **MORTGAGES**

- Fixed & adjustable rate options
- No prepayment penalty
- Refinance to cut payments
- Adjustable rate option available
- Manufactured home & land loans available

# **VISA® CREDIT CARDS**

- Classic & Platinum card options
- Fixed & variable rates
- No annual, maintenance, cash advance or balance transfer fees<sup>3</sup>
- Added security with EMV Chip protection

Rates and terms subject to change prior to consummation of the loan. Loans are subject to credit approval. (1) Subject to Credit Union approval. Allows one skipped payment per loan per calendar year on qualifying loans. (2) No closing costs if loan is not paid off and closed within 24 months. No closing costs not applicable in GA. Appraisal fees may apply if appraisal is ordered and loan does not close. Up to \$400 in closing costs paid on residential property in SC. (3) International exchange rates are 1% per transaction. No closing costs not applicable in GA.



# **Checking & savings accounts**

Enjoy personal checking and savings accounts that fit your needs.

## MEMBERSHIP SAVINGS ACCOUNT

- Open with a \$5 deposit<sup>1</sup>
- Begin using Online Banking
- Encourages financial responsibility
- Special low deposit certificate options

### YOUTH SAVINGS ACCOUNT

- Encourages responsibility
- \$5 initial deposit
- Build knowledge of financial concepts
- Access to financial tools

### **BALANCE CHECKING**

 Credit builder checking account to help you qualify for an upgrade to Basic Checking

# **AUTOMATIC SAVINGS ACCOUNTS**

- Rainy Day Account transfers the change in your checking to this free account every business day
- Save Your Way Account offers systematic deposits with one withdrawal per quarter

# FREE CHECKING<sup>2</sup>

- Earn dividends monthly
- Open Online
- Deposit checks by app with your smartphone
- Mobile wallet available

### ADVANTAGE CHECKING

- Maintain \$2,500 minimum balance in a checking, savings or money market account<sup>3</sup>
- Dividends posted monthly
- Unlimited check writing privileges
- Open online

FEDERALLY INSURED BY NCUA. (1) Must meet eligibility requirements to join. (2) Must meet credit bureau and ChexSystems qualifications. Speak with a Truliant representative for additional details. (3) Free if minimum balance is maintained. If your balance falls below the minimum daily balance, your account will be subject to a \$7.50 fee for that month.



# **Additional loans & services**

# Finance your dreams with loans to fit your budget.

# BOAT AND RECREATIONAL VEHICLE LOANS

- Low fixed rates
- Long-term financing available<sup>1</sup>
- Finance vehicles up to 10 years old
- Refinance existing loan and save
- Rate discount for automatic payments

# **DEBT CONSOLIDATION LOANS**

- Low fixed rates
- Variety of terms available
- Helps pay debt quicker
- Defer first payment 90 days<sup>2</sup>

### **BUSINESS LOANS**

- Commercial Real Estate Lending
- Operating lines
- Debt refinancing
- SBA 7a/USDA programs

# CREDIT UNION AUTO BUYING SERVICE<sup>3</sup>

- Skilled advisors find your vehicle
- 0.25% discount for Truliant members
- · Convenient, time saving
- Access to a large inventory and buying power

## CHRISTMAS CLUB ACCOUNT

- No monthly service charges or minimum balance<sup>4</sup>
- Earns interest monthly
- Add money anytime to reach your goal
- Funds transferred each November

## **HEALTH SAVINGS ACCOUNTS**

- Earns dividends
- Eligible for members with high-deductible health plans (HDHP)
- Funds roll over every year
- Easy access through HSA-debit card & checks
- No maintenance fees

FEDERALLY INSURED BY NCUA. All loans subject to credit approval. (1) Only motor homes, campers and boats are eligible for loans that exceed 84 months. Motorcycles are not eligible for terms longer than 84-months. (2) Qualified borrowers may defer payments for 90 days after loan signing. Interest will accrue from the closing date of the loan until payments begin. Participating in this program results in a 90-day extension of the loan, maximum term 60-months. Cannot be combined with other offers. (3) CUABS is an independent NC licensed automobile dealer not owned or operated by Truliant. (4) Any withdrawal from the Christmas Club Account will result in a \$10 fee.



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